

INVITATION FOR TENDERS

Project name	Croatian Railways Infrastructure Modernization Project
Country	Croatia
Business sector	Transport
Project ID	44467
Funding source	EBRD
Type of contract	Project goods, works and services
Type of notice	Invitation for Tenders
Issue date	17 April 2015
Closing date	02 June 2015 at 12:00 local time

This Invitation for Tenders follows the General Procurement Notice for this project (7743-GPN-44467) which was published on the EBRD website, Procurement Notices (www.ebrd.com) on 22nd July 2013, updated on 14th November 2014.

HŽ INFRASTRUKTURA d.o.o. hereinafter referred to as “the Purchaser”, intends to use part of the proceeds of a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of **Croatian Railways Infrastructure Modernization Project**.

The Purchaser now invites sealed tenders from Suppliers for the following contracts to be funded from part of the proceeds of the loan:

LOT 1

No	Name	Unit of measure	QUANTITY
1.	Snow Clearing Machine	pcs	2

LOT 2

No	Name	Unit of measure	QUANTITY
1.	General Purpose Rail Vehicle	pcs	1

Tenders are invited to submit offer for one or both Lots. Each Lot must be priced separately. Conditional discounts for more than one lot will be taken into consideration during evaluation of tender.

Tendering for contracts that are to be financed with the proceeds of a loan from the Bank is open to firms from any country.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

1. Average annual turnover as the main Supplier (defined as invoices for the delivered Goods or Goods which is in the process of being delivered) within the last 5 (five) years, in the amount which is minimum equivalent to:
 - LOT 1: 10,000,000.00 EUR
 - LOT 2: 2,500,000.00 EUR

In order to be eligible for the contract award, the tenderers submitting the tenders for several lots must prove that they fulfil cumulative qualification criteria for such number of lots for which they request the contract award. If the tenderer that submitted the tenders for several lots fails to demonstrate that it fulfils cumulative qualification criteria for the respective number of lots, the Purchaser reserves the right to determine which lot, i.e. lots, shall be awarded to the tenderer, observing the principle that, after applying any potential discounts, the contracts for all shall be awarded pursuant to ITT 34.1 of the Tender Documents.

2. The Tenderer must fulfil the requirements regarding legal disputes as indicated in the Tender Data.
3. In the case of a joint venture of several companies, for the same lot, each partner shall fulfil a minimum 20% of the required average annual turnover, and the leading partner shall fulfil a minimum 60% of the required average annual turnover.
4. The Tenderer must possess and submit the proofs that the machines/goods it is offering are being used on the railway lines of at least one railway which is a member of the UIC.
5. The Tenderer must submit the Statement that the offered Goods are produced in compliance with the international standards for this type of Goods.
6. Tenderer must possess and submit a valid certificate for Quality Management System QMS, according to ISO 9001:2008.
7. The Tenderer has delivered similar Goods in a satisfactory manner to other Purchasers:
 - Lot 1** – At least contracts for four machines to European countries with the same or similar performances and specifications within last five years, together with the name of the purchaser, its address, phone and fax numbers and the name of contact person. The similarity shall be based on the physical size, complexity, methods/technology or other characteristics as described in Section VI, Supply Requirements.
 - Lot 2** – At least contracts for four machines to European countries, with the same or similar performances and specifications within last five years, together with the name of the purchaser, its address, phone and fax numbers and the name of contact person. The similarity shall be based on the physical size, complexity, methods/technology or other characteristics as described in Section VI, Supply Requirements.
8. The Tenderer must provide technical support (regarding maintenance, repairs and spare parts) for the purchased machines, during the 2 (two) years, as defined in Section VI, Supply Requirements.

Tender documents may be obtained from the office at the address below upon payment of a non-refundable fee of 150 EUR or an equivalent in a convertible currency.

Payments in euros can be made by bank transfer to the following account:

Amount: 150 EUR

Account no: HR7624020061500030910 "Erste&Steiermarkische bank d.d., Rijeka, Jadranski trg 3a, Croatia, BIC/Swift no. of bank: ESBCHR22, IBAN HŽ Infrastruktura d.o.o.

F/O:

Purpose: Tender Documentation for the Procurement of New Rail Track Maintenance Machines

Beneficiary: HZ Infrastruktura d.o.o.
Mihanovićeva 12, Zagreb, Croatia

Payment confirmation (verified bank receipt) has to be submitted before taking over of the Tender Documentation. Tender Documentation can be taken over at the following address every working day from 8 to 15 h, starting on 17/04/2015:

Croatian Railways
Mladena Pavić
HZ Infrastruktura d.o.o.
Room No 156, III floor
Mihanovićeva 12, Zagreb, Croatia
Phone: +385 1 37 83 308
Fax: +385 1 45 77 587
e-mail: mladena.pavic@hzinfra.hr

Upon receiving appropriate evidence of payment of the non-refundable fee, the documents will be promptly dispatched by courier; however, no liability can be accepted for loss or late delivery. If requested the documents can also be dispatched electronically after the presentation by the prospective tenderer of appropriate evidence of payment of the non-refundable fee. In the event of a discrepancy between electronic and hard copies of the documents, the hard copy shall prevail.

All tenders must be accompanied by a Tender Security. Tender Security is to be submitted for each LOT separately. The Tender Security shall be in Euros or an equivalent amount in a convertible currency and shall not be less than:

- LOT 1: 120,000.00 EUR
- LOT 2: 30,000.00 EUR

Tenders must be delivered to the office at the address below on or before 02/06/2015 until 12:00 PM, and they will be opened at 12:00 p.m. (noon), local time, in the presence of those tenderers' representatives who choose to attend.

A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

Prospective tenderers may obtain further information from, and also inspect and acquire the tender documents at the following office:

Mladena Pavić
HZ Infrastruktura d.o.o.
Room No 156, III floor
Mihanovićeva 12, Zagreb,
Republic of Croatia
Phone: +385 1 37 83 308
Fax: +385 1 45 77 587
e-mail: mladena.pavic@hzinfra.hr